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Profitable Ideas for High Performance Buildings Since 2002



Transforming an Existing Building into a High-Performing Facility

ASHRAE DL, Dinner Presentation, London, ONT – 03/25/19

NCG **James L. Newman**
CEM, LEED AP BD+C, ASHRAE OPMP & BEAP

ASHRAE

- Trainer, ANSI/ASHRAE/IESNA Energy Standard 90.1
- Corresponding Member, Air-to-Air Energy Recovery Technical Committee and Operations and Maintenance Technical Committee
- Past Vice-Chair, Industrial Air Conditioning Technical Committee
- Member, 2008 Energy Position Committee
- Distinguished Service Award, 2012, 2013
- Past Board Member; Distinguished Service Award (Local), 2005

BUILDING OWNERS & MANAGERS ASSOCIATION (BOMA)

- Member, Energy & Environment Committee (National)
- Past Judge, TOBY Awards (The Office Building of the Year - Local)
- Chair, Sustainability for Savings Committee (Local)

BUILDING OWNERS & MANAGERS INSTITUTE INTERNATIONAL (BOMI)

- Trainer, High Performing Buildings

ENGINEERING SOCIETY OF DETROIT (ESD)

- Distinguished Service Award, 2007; Fellow, 2010
- Member, Construction & Design Committee

U.S. GREEN BUILDING COUNCIL (USGBC)

- Founding Member, Detroit Regional Chapter
- Past Board Member; Distinguished Service Award (Local), 2008
- Past Chair, Public Policy/Advocacy Committee (Local)

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Course Name: Transforming an Existing Building into a High-Performing Facility
Approval Date: September 12, 2016 Course ID: NEWMAN02

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Approved for:

General CE hours **X**

LEED-specific hours **X**

COURSE NAME:
Transforming an Existing Building into a High-Performing Facility
By James L. Newman

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Approval date: 09/12/2016
Course ID: 0920010401

LEED GREEN ASSOCIATE ☐

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LEED AP ND ☐

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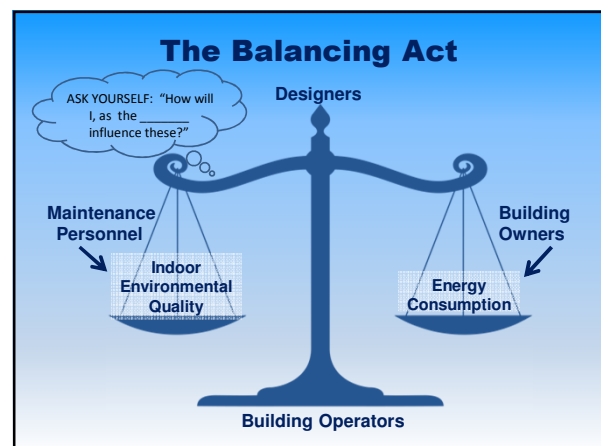
Why Do People Change?

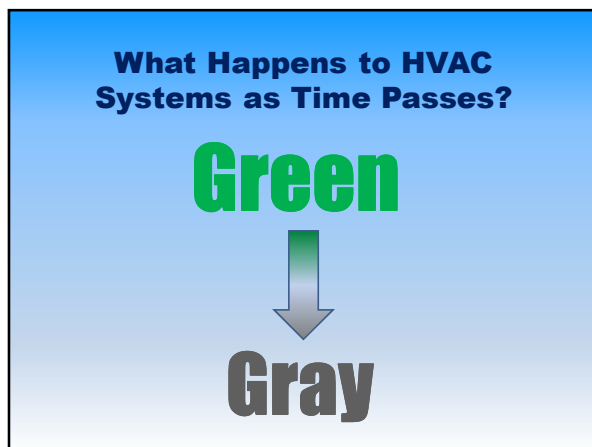
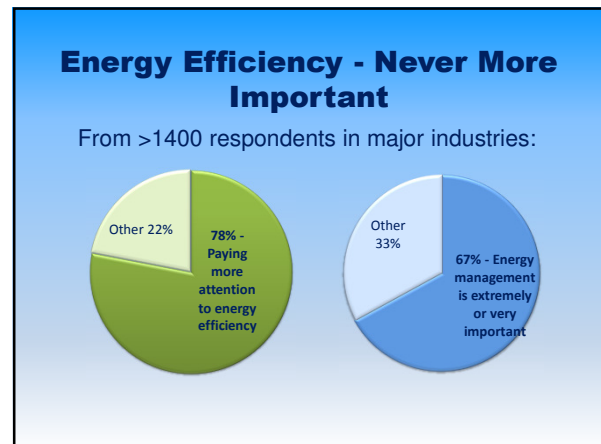
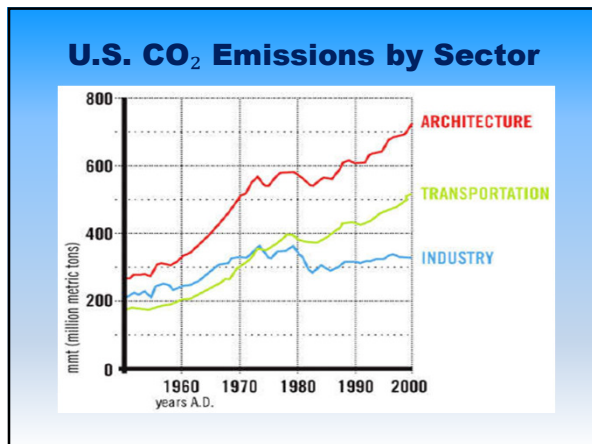
"It's not the strongest who survive, nor the most intelligent – it's those most adaptable to change." Charles Darwin



- Stay flexible
- Try new things
- Think outside the box
- Don't fear difficult moments
- Educate yourself – *continuously*

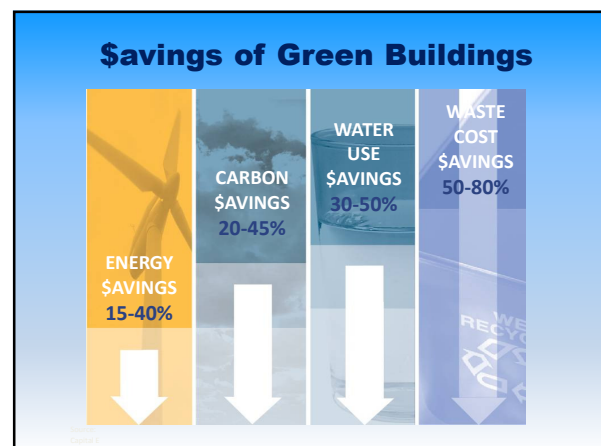
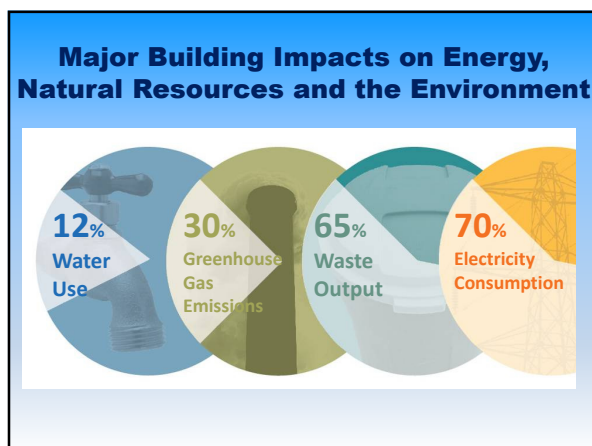
Growth comes from change – and so does survival!



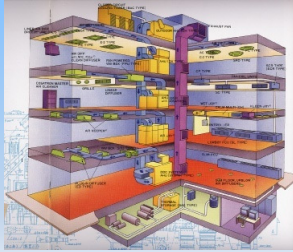


"Most buildings will lose up to 30% of their efficiency in the first three years of operation."

Bill Harrison,
ASHRAE Presidential Member
(Data based on Texas A&M Study)



Why Be So Concerned about HVAC Systems?



HVAC is the
“Heart and Lungs”
of a Building

Don't compromise.

What Does “Green” Mean to HVAC?

- Install a high-efficiency boiler / chiller
- Reduce the size of that boiler / chiller
- Avoid the need for that boiler / chiller
- Provide a high-performance, hybrid HVAC system
 - Energy efficient components
 - Design strategies to maximize capabilities of those components

Electrical Loads

- Lower Electrical Loads = Smaller Starters, Wiring, Switchgear, etc. = Lower First Cost
- Important to remember when reducing size of mechanical equipment



High Performance HVAC Benefits

Innovative Engineering and Design

- Increases Life of Building Equipment
- Improves
 - System Performance
 - Indoor Air Quality (IAQ)
 - Productivity



High Performance HVAC Benefits

Innovative Engineering and Design

- Reduces (Or Maintains) First Costs
- Reduces
 - Energy Costs
 - Life Cycle Costs
 - Maintenance Costs



How to Reduce Energy Consumption

Surpass ASHRAE Energy Std. 90.1 Owner Saves Money

- ASHRAE Advanced Energy Design Guides
 - Building Envelope, Lighting, HVAC Equipment & Systems, Service Water Heating (30% & 50%)
 - New Systems
 - New Equipment
- Think Outside-the-Box
 - Different ways of using existing systems
 - Ah-ha moments

Methods of Reducing Energy – HVAC (No Cost/Low Cost)

\$\$\$

- Calibrate sensors and 'stats
- Use programmable thermostats
- **Adjust / repair economizer dampers**
- Use occupancy-based control w/CO₂ sensors
- **Adjust for proper volume of outside air**
- Optimize discharge temperature (air and water)
- Minimize plug loads
- **Optimize start-stop of equipment**
- **Clean / replace filters regularly**

Methods of Reducing Energy – HVAC (Moderate Cost)

\$\$\$

- Optimize VAV systems with thermally-powered diffusers
- Use VFDs on fans, chillers, pumps where possible
- Repair steam leaks, traps
- Add insulation to steam valves, traps, connections
- **Repair AHUs rather than replace**
- Use Variable Refrigerant Flow (VRF) systems

Methods of Reducing Energy – HVAC (Usually Not Considered)

- Seal ducts
- Clean cooling, heating and condenser coils - **properly**
- Have actionable analytics for energy use (BEMIS)
 - Conduct fault detection and diagnostics (FDD)
 - Automatically repair faults (when possible)

***It's all about proper and effective
O & M practices!***

HVAC System Leakage



Why Seal Ducts?

- Energy (reduce usage, costs)
- Indoor Air Quality (airflow, odor, airborne contaminants)
- Comfort (temperature, drafts, noise)
- Cost and turmoil of replacing ductwork
- Unsightly mastic on architectural ductwork in occupied spaces

Why Seal Ducts?



- Duct Leakage = 10-30%
- Duct Sealing Payback
 - Exhaust Ducts: 2-3 years
 - Supply/ Return Ducts: 3-7 years

Air Ducts Leak

Duct Leakage:

- ASHRAE 10-25%
- Light commercial 30% ¹
- Typical ductwork 25-40% ²
- Newly installed 10-30% ²

¹ Florida Solar Energy Center, CA Energy Commission

² Lawrence Berkley National Lab (LBNL), SMACNA

Duct Sealing Payback

- Exhaust Ducts: 2-3 years
- Supply/ Return Ducts: 3-7 years

Who cares?

- Building owners (cost)
- Facility managers (cost)
- Tenants and employees (comfort)

What is the cost of an uncomfortable employee?

System Candidates for Maximum Savings

- High - or fixed - outside air requirement
- High number of operating hours
- High cfm/sq. ft.
- High operating pressure
- High electrical demand penalties
- **Constant volume AHUs, or variable volume AHUs that run near 60 HZ continuously**
- Ducts located outside of occupied spaces
- Unsealed slip and drive duct connections

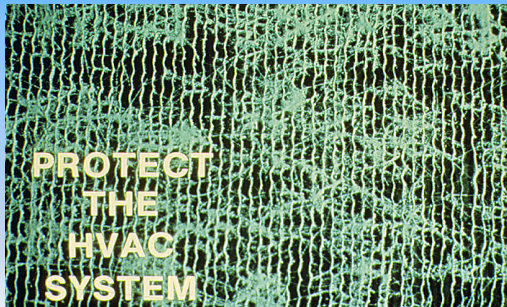
Clogged Filters



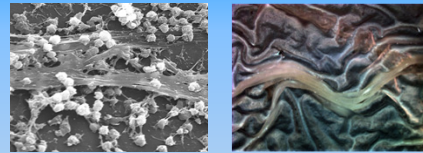
Clogged Filters That Didn't Make It



Potential IAQ Problems: HVAC



Biofilm Challenge

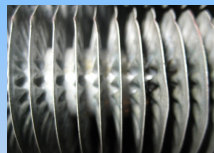


- Bacteria grow in/on coils and fins
- Reduces efficiency of the system
- Resulting odors can be irritating and may lead to health issues

Biofilm Challenge

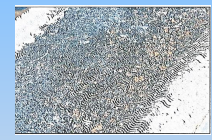
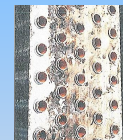


Close-up of coil after conventional cleaning (note: black tar like substance is biofilm)



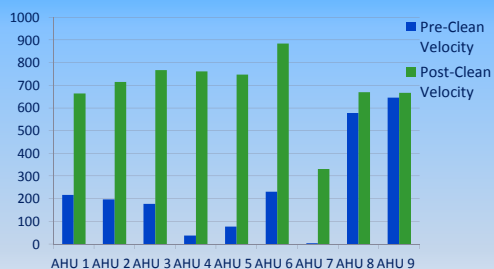
Close-up of coil after cleaning using engineered EFM after conventional cleaning

Coil Cleaning Methods Unproven and Unreliable



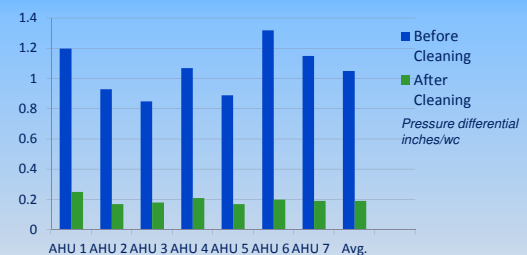
Standard methods clean 1-2 rows. Inner rows on 5 to 8-row coils typically unaffected.

Results: Elementary School



- Velocity increased an average of xxx per air handling unit.

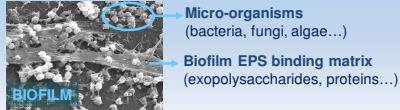
Results: High School



- Average coil pressure decreased an average of 80%
- Average CFM increased 40%

What Is Biofilm?

- Aggregates of predominately bacterial cells attached to and growing on a surface. (Costerton J.W. and Stewart, P.S., 2001 Battling Biofilms. Sci. Am., 285:74-81)
- Forms when bacteria begin to excrete a slimy, sticky substance that allows them to adhere to surfaces.
- Extracellular polymeric substance (EPS) increases biofilm's resistance to antimicrobial agents, heat/cold and cleaners.



Repair or Replace

Typical Median Service Life (yrs.) (Examples)

- DX Air Distribution Equipment (except Rooftop Units) >25
- Chillers, Centrifugal >25
- Cooling Towers, Metal >22
- Boilers, Water-Tube (H.W., Steam) >22

- ASHRAE, Abramson et al., 2005

See ASHRAE database for up-to-date information:
www.ashrae.org/database

Example: Air Handling Units

Repair or Replace?

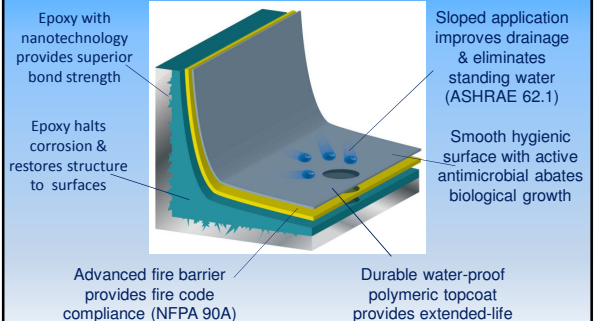
What to think about:

- Age
- Available space
- Efficiency of new equipment
- Cost of removal and installation
- Time involved/disruption of operation
- Etc.

System Installation



Technology



Methods of Reducing Energy - HVAC (Higher Cost)

\$\$\$

- Variable flow chilled water systems
- Smaller centrifugal compressors
 - Oilless, with magnetic bearings (up to 1500 tons)
- Total energy recovery heat exchangers
- Cool storage (ice, water)
- Indirect evaporative cooling
- Chilled beam

Methods of Reducing Energy - HVAC (Higher Cost – cont.)

\$\$\$

- Dual Path Ventilation – Separation of ventilation air from heating/cooling processes (Dedicated Outdoor Air System – DOAS)
- Radiant Heating and Cooling
- Ground loop water source heat pumps (Geothermal)
- Under floor air distribution (UFAD)

Methods of Reducing Energy - Lighting



- Linear Fluorescent Lamps: T-8/T-5 w/Electronic Ballast
- LED Lamps
- Sensors: Light, Motion
- Dimming
- Zoning

Methods of Reducing Energy – Natural Daylighting

- Light Shelves
- Skylights
- Light Tubes



Methods of Reducing Energy – Renewable

Renewable Energy: Passive and Active

- Solar
- Solar Photo-Voltaic
- Wind Energy
- Wave Energy
- True Geothermal



What Else Is There?

Smarter Water for a Smarter Planet



Q: How many gallons of *potable* water do Americans use every day – *just to flush toilets?*

A: Almost 8 billion!

Water Savings

Exterior

- Water efficient landscaping
- No potable water use or no irrigation

Interior

- Toilets & urinals (low-flow or waterless)
- Sinks (low-flow, with or without sensors)
- Showers (low-flow)
- Shower with a friend



Water Saving/Reuse

Gray Water \equiv Water that can be recycled and reused:

- Condensate from (clean) drain pans
- Water from sinks
- Water from washing machines, dishwashers
- Rainwater
 - Collection cisterns
 - "Green" Roofs



Be Careful What You Design

Less potable water being used for flushing toilets



Good

- Conserve potable water
- Lower power requirements for water distribution plants
- Lower volume of leakage in infrastructure

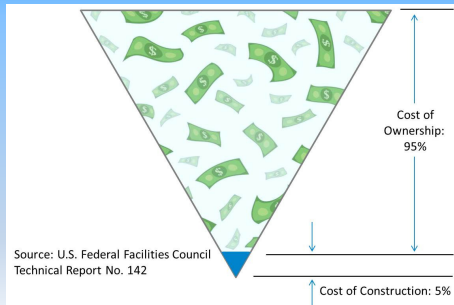
Not So Good

- Drains and drain lines plug up

PLEASE DOUBLE FLUSH
AND RUN SINK
WHEN USING TOILET

Putting It All Together

Cost of Owning a Building



Quality Assurance

- Testing and Balancing – To ensure **HVAC systems** are performing as designed
- Commissioning – To ensure **Building** is performing as designed

Operation & Maintenance

- Best Designs and Construction - Doomed to failure without proper and ongoing maintenance
- Commissioning and Re-Commissioning
- Retro-Commissioning to return to original design concepts and operation

An Effective Maintenance Strategy Improves Performance (and Increases the Bottom Line)

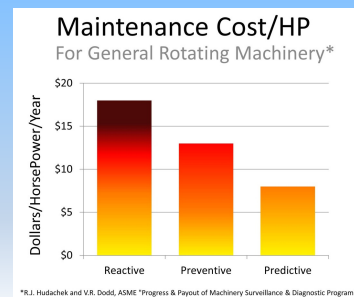
- Energy and operating costs
- Maintenance costs
 - Emergencies, unscheduled tear-downs, secondary damage
- Unscheduled downtime
- Equipment life and operating efficiency
- QA for warranty, recurring problems
- Proactive and predictive vs. reactive and crisis

Convince People Who Are Paying the Bill!

BEMIS – Building Energy Management Information Systems

- More than point checking of controls
- More than the “cloud”
- More than analytics
- Internet of Things (IoT)
 - “Smart” recommendations
 - Complete integration

Maintenance Costs: Reactive vs. Preventive vs. Predictive



How to Compare Building Energy Costs

EPA Portfolio Manager ENERGY STAR® Analysis



or
ASHRAE bEQ
then
An Energy Audit

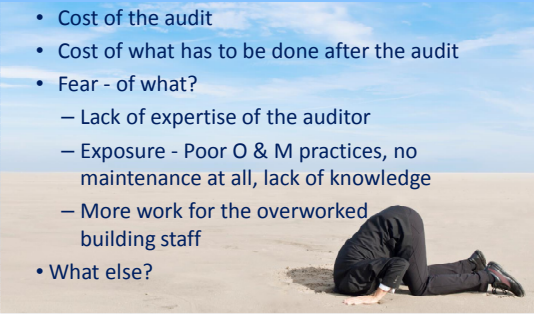


Energy Audits

- Identify and develop modifications to reduce energy use and/or cost of operating a building
- Types:
 - Preliminary: Examine Utility Bills for Information
 - Level I: Walk-Through Analysis
 - Level II: Energy Survey & Analysis
 - Level III: Detailed Analysis of Capital Intensive Modifications

Why Do Building Owners Turn Down Energy Audits?

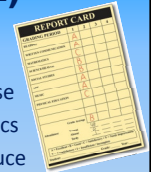
- Cost of the audit
- Cost of what has to be done after the audit
- Fear - of what?
 - Lack of expertise of the auditor
 - Exposure - Poor O & M practices, no maintenance at all, lack of knowledge
 - More work for the overworked building staff
- What else?



Energy Audits – (2)

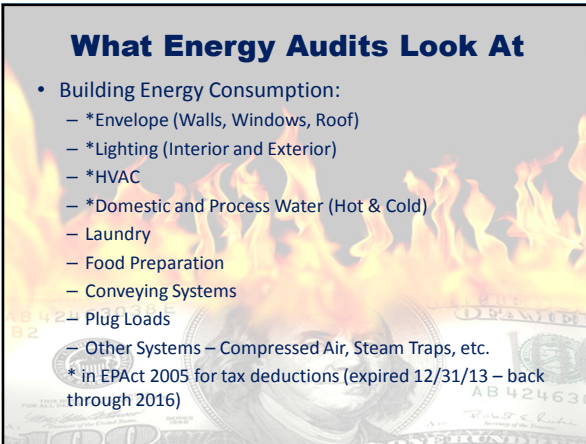
Steps:

1. Collect and analyze historical energy use
2. Study building, operation, characteristics
3. Identify potential modifications to reduce energy use/cost
4. Analyze engineering and economics of potential modifications
5. List rank-order, appropriate modifications
6. Document analysis process, results, report



What Energy Audits Look At

- Building Energy Consumption:
 - *Envelope (Walls, Windows, Roof)
 - *Lighting (Interior and Exterior)
 - *HVAC
 - *Domestic and Process Water (Hot & Cold)
 - Laundry
 - Food Preparation
 - Conveying Systems
 - Plug Loads
 - Other Systems – Compressed Air, Steam Traps, etc.
- * in EAct 2005 for tax deductions (expired 12/31/13 – back through 2016)



What To Do After the Audit

Re-commissioning or retro-commissioning based on audit results

- Repair building envelope (walls, windows, roof) as required
- Ensure HVAC systems are operating properly and most efficiently – beyond simple thermostat adjustments
- Remove and replace inefficient HVAC and service water systems

“Ongoing Commissioning”

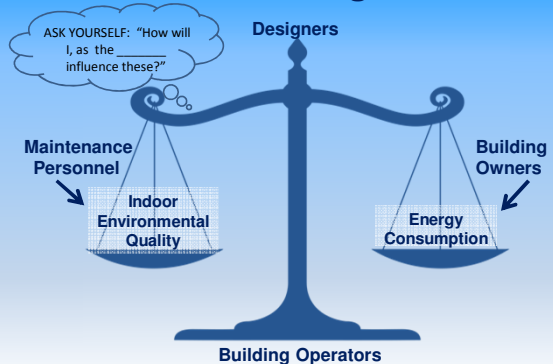
Technology ≠ Performance

"An inefficient system run well can perform better than an efficient system run poorly."



- Newman

The Balancing Act



"If You're Not Green – You're Nuts!"



Albert Berriz, CEO, McKinley Inc.
DTE/ESD Energy Conference, 2012

*"If you're not into 'do no harm,' if you're not into sustainability, if you don't care about the environment — **you ought to care about 30% return on investment.***

This is not frou-frou. This is bottom line dollars.

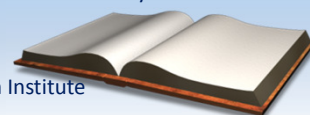
Our owners are thrilled about sustainability ... because obviously, it makes money."

Where To Get Information - ASHRAE

- Procedures for Commercial Building Energy Audits
- Energy Conservation in Existing Buildings
- Standard Practice for Inspection and Maintenance of Commercial Building HVAC Systems
- Standard Measures of Measuring, Expressing and Comparing Building Energy Performance
- Preparation of O & M Documentation for Building Systems
- Sustainable, High-Performance O & M (2012)
- Advanced Energy Design Guides (AEDG)

Where To Get Information - Other

- USGBC: LEED-EB: O & M Guidelines
 - Based on EPA Energy Star® Portfolio Manager, ASHRAE Energy Standard 90.1, Green Operations Guide
- BOMA: Preventive Maintenance & Building Operation Efficiency (2003)
- AIA - COTE
- IFMA Foundation: Sustainability "How-To" Guides
- EPA Energy Star
- PECI
- Rocky Mountain Institute



References & Resources

www.ashrae.org
www.usgbc.org
www.wgbc.org (World Green Building Council)
www.aia.org/cote (AIA Committee on the Environment)
www.eren.doe.gov
www.sustainable.doe.gov
www.energystar.gov
www.nrel.gov (Renewable Energy)
www.rmi.org (Rocky Mountain Institute)

References & Resources (cont.)

www.peci.org (Portland Energy Council – O & M Techniques)
www.greenseal.org
www.greenguard.org
www.fpl.fs.fed.us/ahrc/mold/mold-methods.html (Forest Products Lab)
www.ifmafoundation.org
www.NCGconsulting.us.com
www.leanandgreenmi.com

Mass. Clean Energy Center

Incentives for commercial-scale applications

Technology	Maximum Incentive per project	Basis for calculating
Air Source Heat Pumps		
VRF	\$250,000	Capacity of system
Other	\$225,000	Capacity of system
Ground-Source Heat Pumps	\$250,000	Capacity and efficiency of system
Solar Hot Water	\$100,000	Panel rating, number of panels
Central Wood Heating	\$250,000	Capacity of system

Details of the programs can be found, by technology, here:
<http://www.masscec.com/business/clean-heating-and-cooling>
Contact: Amy Barad, Director of Commercial Programs
617-315-9310, abarad@masscec.com

So What Now?

- Use what you're learning today – never stop learning
- Think "Outside the Box"
- Keep up-to-date
 - ASHRAE Standards, LEED Guidelines
 - BOMA/IFMA/USGBC/ASTM, etc.
 - Government Regulations
- Join professional organizations
- Get a professional certification
- Be a teacher, not just a student

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You Have To Be Flexible



"The greatest challenge we face today is failure to adapt to change"

Tim Wentz, ASHRAE President, 2016-17

For Further Information:

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- +1-248-626-4910

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Write the Next Chapter
In Your Career**

ASHRAE Members who are active at their chapter and society become leaders and bring information and technology back to their job.

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- ❖ Society Technical Committees
- ❖ Society Standard Committees
- ❖ Chapter Membership Promotion
- ❖ Chapter Research Promotion
- ❖ Chapter Student Activities
- ❖ Chapter Technology Transfer



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www.ashrae.org/volunteer